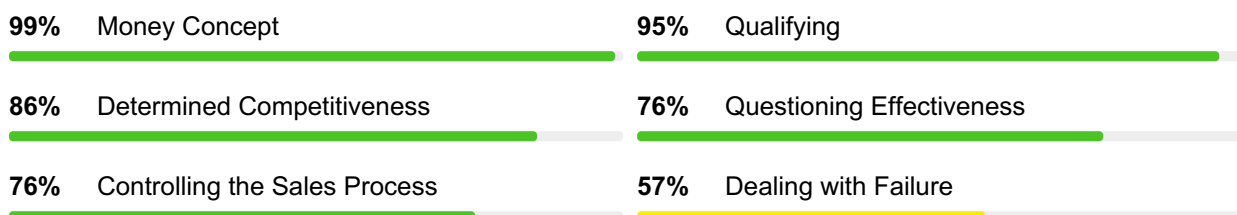


## Summary Report

This report provides an overall summary of the FinxS® Sales Capacity Assessment results. This report is designed for users with extensive experience with the tool. Please refer to other reports for more in-depth understanding of the results.

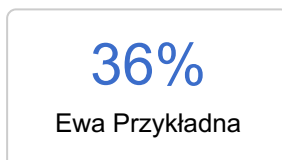
### Top 6 Competence scores



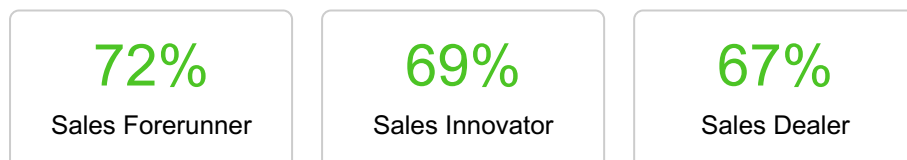
### Top 3 Mindset scores

Finding the truth	99%
Reading the situation	83%
Hunter	77%

### Excuse Index®



### Top 3 Sales Roles



Answering time: 2:21 min