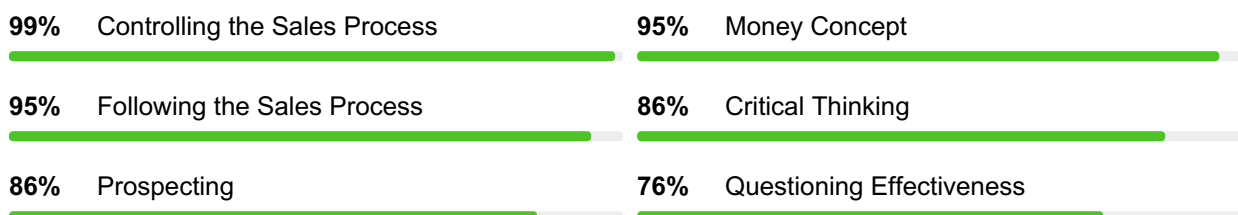


Summary Report

This report provides an overall summary of the FinxS[®] Sales Capacity Assessment results. This report is designed for users with extensive experience with the tool. Please refer to other reports for more in-depth understanding of the results.

Top 6 Competence scores



Top 3 Mindset scores

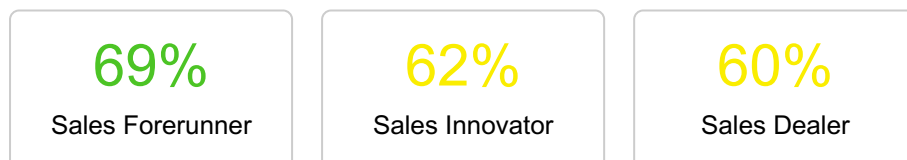
Finding the truth	99%
Reading the situation	99%
Influencing	83%

Excuse Index[®]

28%

Jan Przykładny

Top 3 Sales Roles



Answering time: 24:30 min