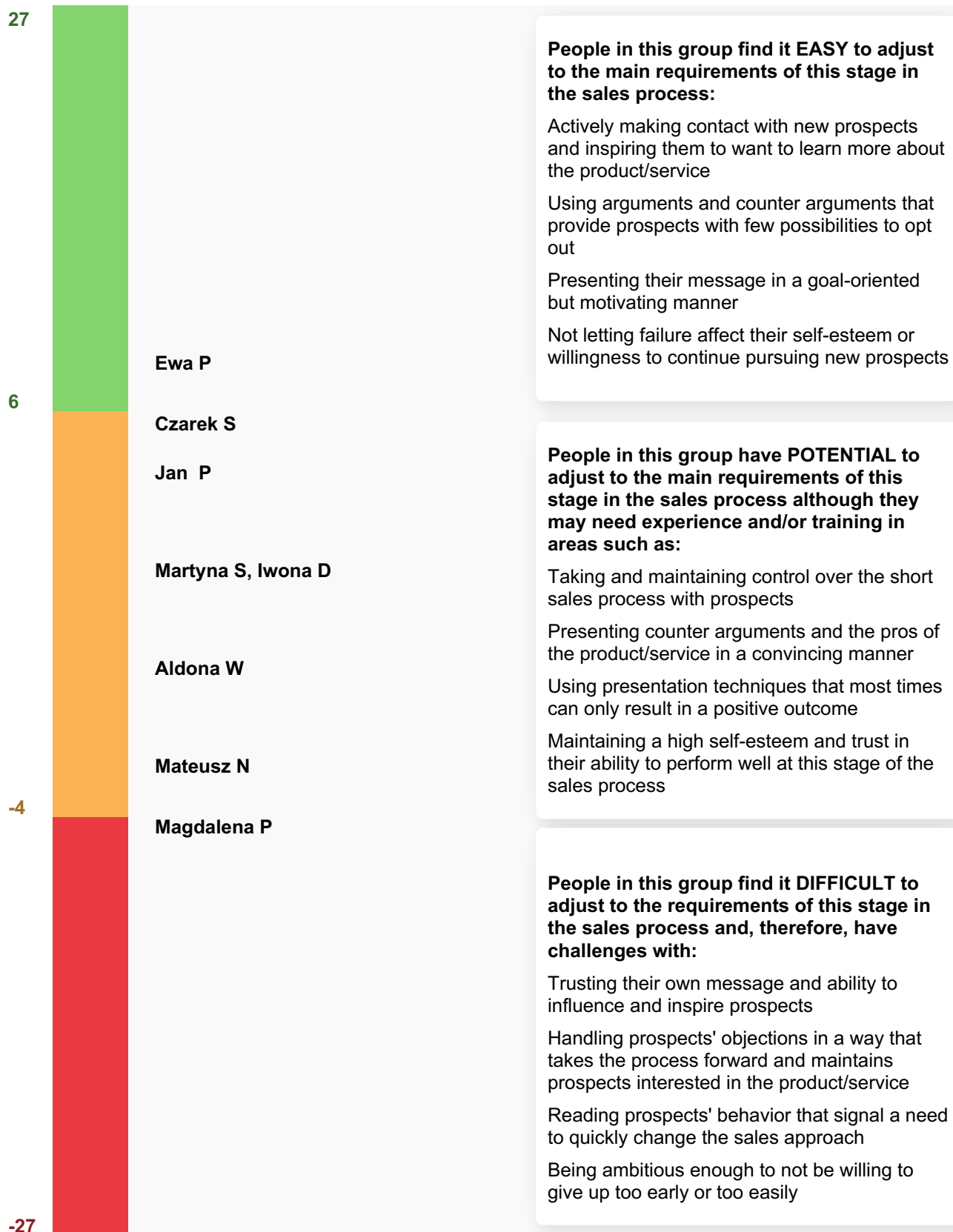


## Sales Process Summary / Lead Evaluation



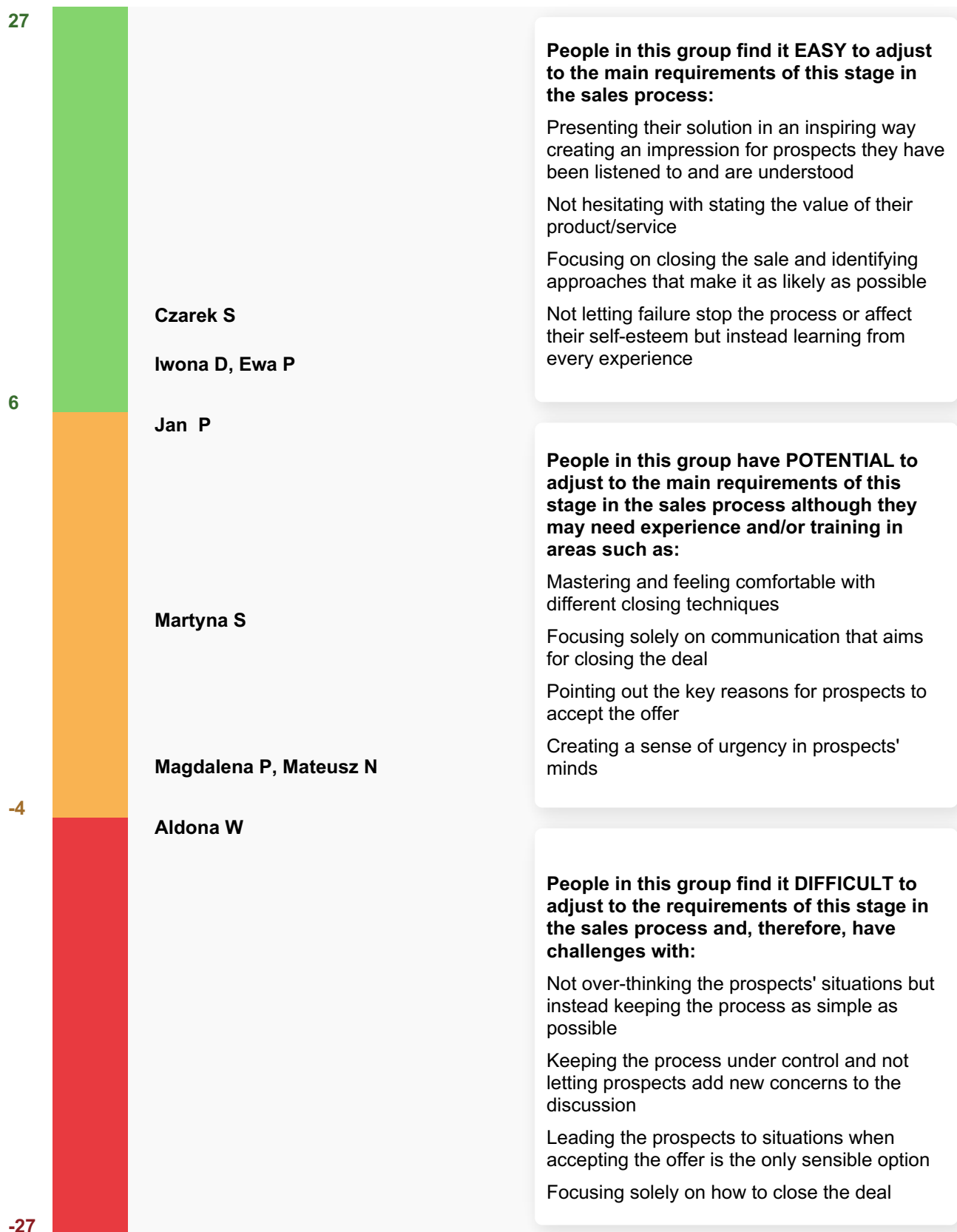
## Sales Process Summary / Initial Contact



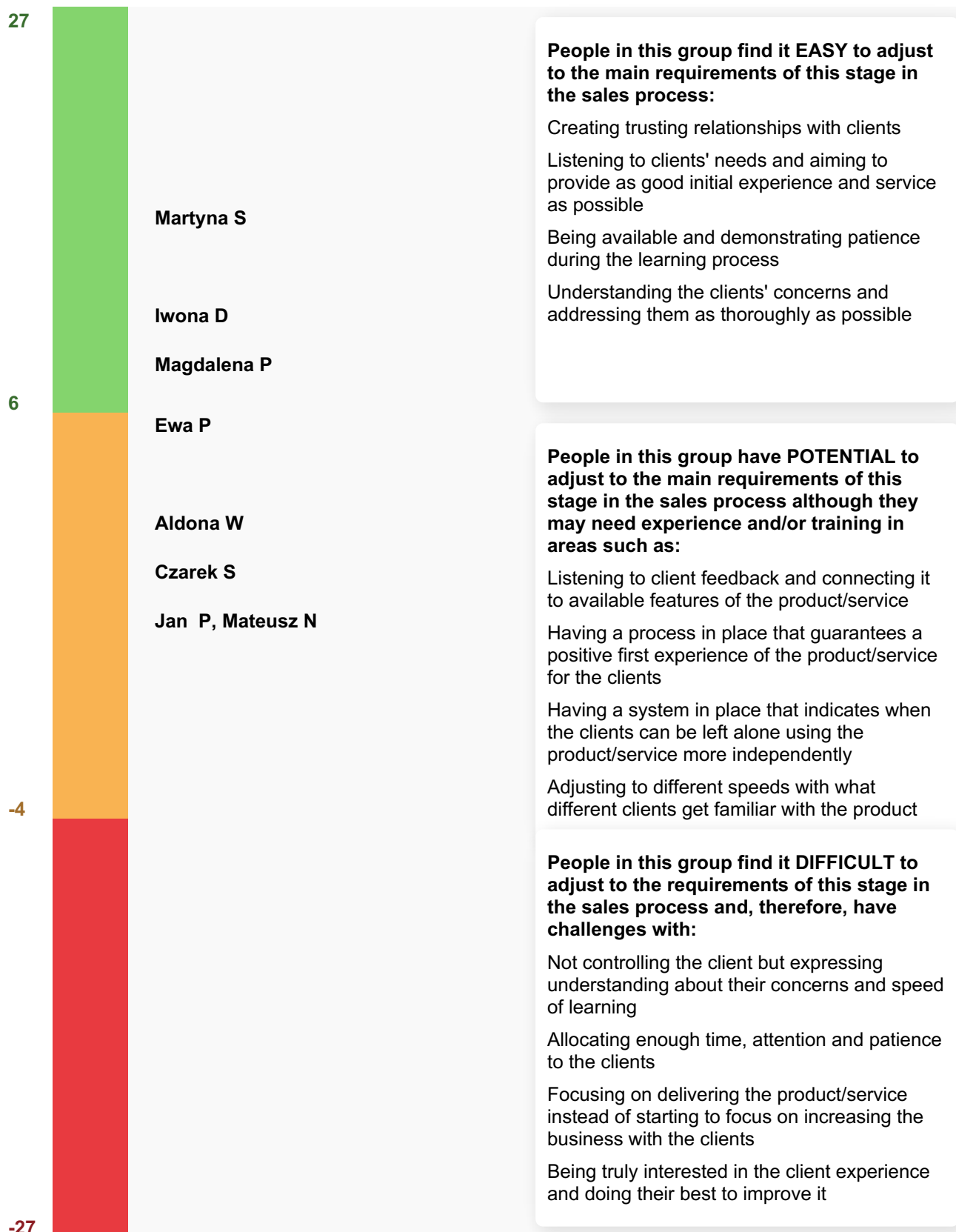
## Sales Process Summary / Face-to-Face



## Sales Process Summary / Closing



## Sales Process Summary / Piloting



## Sales Process Summary / Maintenance



## Sales Process Summary / Expansion

