

FinxS® Sales Manager 18 - Competence Summary



This assessment is based on the responses given in the Extended DISC® Behavioral Analysis Questionnaire. This assessment should not be the sole criterion for making decisions about this person. The purpose of this assessment is to provide supporting information for the respondent in self-development.

Mateusz Niezwykły

Organization:

Firma Testowa

Date:

19.09.2024



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Organization:

Date:

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FinxS® Sales Manager 18 - Competence Summary

Managing Sales

66% Competence Match Percentage



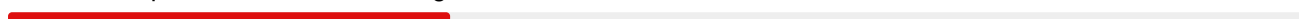
Managing Sales Process

75% Competence Match Percentage



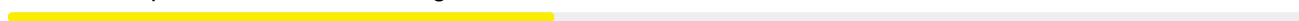
Managing Change

34% Competence Match Percentage



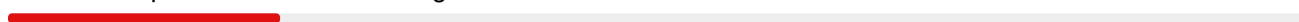
Managing Talent

42% Competence Match Percentage



Sales Leadership

21% Competence Match Percentage



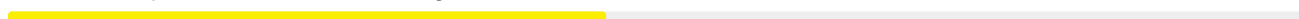
Holding Accountable

85% Competence Match Percentage



Providing Feedback

46% Competence Match Percentage



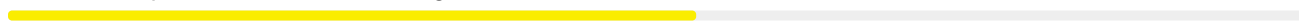
Communication

34% Competence Match Percentage



Hiring Talent

53% Competence Match Percentage



Mateusz Niezwykły

Organization:

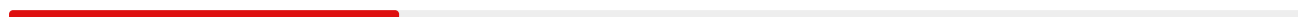
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Sales Coaching

30% Competence Match Percentage



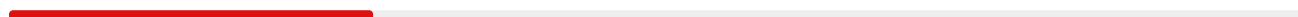
Training Sales

42% Competence Match Percentage



Key Account Management

28% Competence Match Percentage



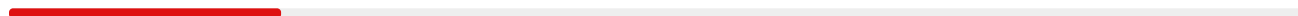
Terminating Employees

75% Competence Match Percentage



Social Selling

21% Competence Match Percentage



Self-Criticism

62% Competence Match Percentage



Delegation

59% Competence Match Percentage



Goal Setting

69% Competence Match Percentage



Supporting

48% Competence Match Percentage

